

SUMMARY OF REQUEST

DATE: February 28, 2024

FACILITY: Broward Health Hospitals

PROGRAM/PRODUCT LINE: Government Programs and Reimbursement

REQUEST: Approval for funding in the amount of \$3,307,193 to pay JLA Associates a contingency fee for consulting services related to a \$16.7 million Medicaid Rate Settlement with AHCA for services Broward Health provided from FY2005 through FY2017.

PURPOSE: This request is for approval of funding to pay a contingency fee for consulting services associated with a successful settlement with AHCA for a Medicaid Rate dispute stemming from services Broward Health provided from FY2005 through FY2017.

CAPITAL REQUIRED: N/A

FINAL FMV REPORT RECEIVED¹: N/A

FISCAL IMPACT: \$3,307,193

BUDGET STATUS: Unbudgeted

PRACTICIONER CV²: N/A

LEGAL REVIEW: The contract was previously reviewed and approved by the General Counsel and the Board authorized entering into it in August of 2019.



APPROVED: Shane Strum 02/22/2024 06:22 EST **DATE:** _____
Shane Strum, President/CEO

¹ This applies to physician/physician group contracts

² This applies to physician contracts

MEMORANDUM

TO: Board of Commissioners

FROM: Shane Strum, President/Chief Executive Officer

DATE: February 28, 2024

SUBJECT: Approval for funding in the amount of \$3,307,193 to pay JLA Associates a contingency fee for consulting services related to a \$16.7 million Medicaid Rate Settlement with AHCA for services Broward Health provided from FY2005 through FY2017.

BACKGROUND

Since 2009, Broward Health has been under contract with JLA Associates, a consulting firm specializing in Medicaid reimbursement. On August 28, 2019, the Board approved execution of an updated contract with JLA Associates. The contract includes a contingency fee based on a percentage of “additional reimbursement” collected by Broward Health in connection with the services performed by JLA Associates. JLA Associates has provided its expertise in working with the District and AHCA to successfully settle Medicaid rate disputes for services Broward Health provided from FY2005 through FY2017 in the amount of \$16.7 million. Broward Health is now seeking to pay to JLA Associates the contingency due under the Contract.

PRACTICIONER C.V³

N/A

ACTION/PROJECT DESCRIPTION

Approval to pay JLA Associates consulting fees in the amount of \$3,307,193 per contractual obligation for its work regarding the FY2005-FY2017 Medicaid Rate Settlement with AHCA for \$16.7 million.

FINAL FMV REPORT⁴

N/A

FINANCIAL/BUDGETARY IMPACT

Broward Health successfully settled a Medicaid Rate Case related to services provided from FY2005 through FY2017 with AHCA in the amount of \$16.7 million. \$3,307,193 is the contingency due to JLA Associates pursuant to the terms of the contract. Net impact is a favorable \$13.4 million.

³ This applies to physician contracts

⁴ This applies to physician/physician group contracts

JUSTIFICATION

Approval to pay JLA Associates, pursuant to the parties' contract, consulting fees in the amount of \$3,307,193 as a contingency fee for its work in connection with the \$16.7 million Medicaid Rate Settlement with AHCA for services Broward Health provided from FY2005 through FY2017.

North Broward Hospital District has documented and objectively determined that there is a legitimate business purpose to provide such services.

STAFF RECOMMENDATION

Therefore, it is requested that the Board of Commissioners of the North Broward Hospital District authorize the District to pay JLA Associates a contingency fee of \$3,307,193 for consulting services related to a \$16.7 million Medicaid Rate Settlement with AHCA for services Broward Health provided from FY2005 through FY2017.